

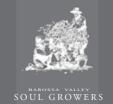
PRICING PORTFOLIO

April 2016 to September 2016



The Wine Crowd has a passion for the great wine produced by boutique Australian wineries. This passion has led us to support the distribution of wineries throughout Australia. All in an effort to display the enormous potential we believe the wines from small operations have and give them access to the markets they deserve. We work hand in hand with the people who pour their passion into making some of the best wine in the world and we strive to understand their art so we can find the right places for it to be showcased. We share our passion for wine with all our clients & industry partners. It is this shared passion that has initiated an exciting wine community.

Scott & James



# **SOUL GROWERS**

Barossa Valley, SA www.soulgrowers.com



Soul Growers stands for everything that is great about the Barossa; shared wisdom, new ideas, mateship and a passion for making and enjoying great wine. With this in mind they strive to make sure Soul Growers wines emphasise the regional and varietal flavours of their beloved Barossa Valley. The essence of what they strive for is to ensure a lifestyle that is good for the Soul; wine, food, family, music, mates and fun.

2015	'Single Vinyard' Eden Valley Reisling
2014	'Wild Iris' Eden Valley Chardonnay
2012	'Equilibrium' GSM
2014	'Provident' Shiraz
2013	'Slow Grown' Shiraz
2013	'Cellar Dweller' Cabernet Sauvignon
2006	'Black Cellar' Sparkling Shiraz
2012	'El Mejor' Cabernet, Mouvedre, Shiraz

# OBSESSION

# **OBSESSION**

Tumbarumba, NSW www.brayneestate.com.au

Grown and made in Tumbarumba, Adrian is a gifted wine maker, who lets the fruit sing and express itself. The Obsession range is a great example of the exciting sophisticated higher end wine coming from the Southern New South Wales & Australian Capital Territory wine regions.

"To succeed you must love, live, seek and create not just physically but with your heart and soul, let the obsession take control"

2012	Minor Obsession Sauvignon Blanc
2012	Minor Obsession Shiraz
2012	Minor Obsession Pinot Noir
2012	Obsession Chardonnay
2013	Obsession Tempranillo (available mid 2016)
2012	Obsession Shiraz (available mid 2016)



# **WIMBALIRI** Murrumbateman, NSW

www.wimbaliri.com.au



The Wimbaliri vineyard lies at a latitude of 35 degrees south, near the NSW village of Murrumbateman. The vineyard blocks are some of the highest in Murrumbateman at an altitude of 620m and well positioned on a north-eastern slope overlooking a small valley. Warm days and cool nights at this altitude produce elegant wines with distrinctive flavours and intense aroma. The Wimbaliri name is derived from the local Ngunnawal dialect meaning to dripk

meaning to drink.							
			Wholesale	L.U.C			
2014	lurrumbateman Shiraz-Viogner	(available Aug 2016)	(12x750)				
2013	Murrumbateman Shiraz-Viogner		(12x750)				
2013	'The Gravel Block' Shiraz	(available Aug 2016)	(12x750)				
	'The Gravel Block' Shiraz		(12x750)				
	'The Gravel Block' Shiraz		(12x750)				
2014	4 '35th Parallel' (barrel fermented) Chardonnay (12x750)						
2015	Murrumbateman Blanc (unoaked) Chardonnay (12x750)						
2012	'First Vines' Merlot Cabernet	(12x750)					
2012	'First Vines' Cabernet Merlot Cabernet Franc (12x750)						
2010	'First Vines' Cabernet Merlot Cabernet Franc (12x750)						
2012	'First Vines' Merlot Cabernet	(12x750)					
2003	'First Vines' Cabernet Sauvignon	(12x750)					
2014	'Close Planted' Pinot Noir		(12x750)				
2014	'Close Planted' Pinot Noir	(available Aug 2016)	(12x750)				
2013	'Close Planted' Pinot Noir	(limited stock)	(12x750)				
2012	'Close Planted' Pinot Noir	(limited stock)	(12x750)				

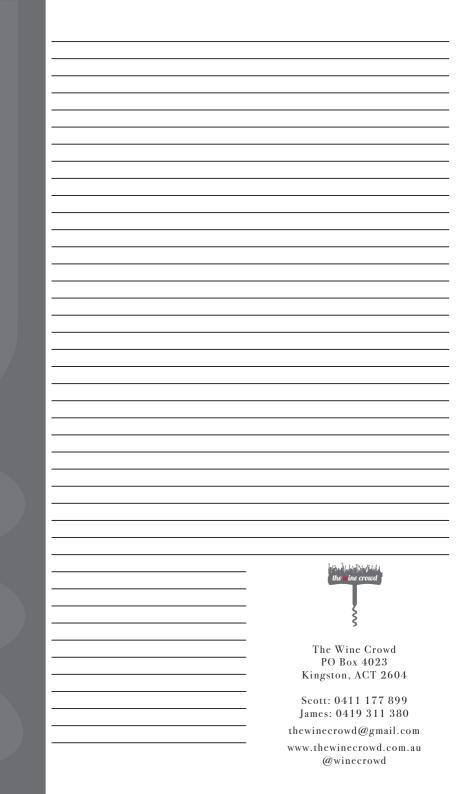






Exciting wine from Jilly coming soon





# TRADING TERMS

## **PRICING**

All deliveries will be at wholesale price unless otherwise stated. However all prices are subject to change without notice. All wholesale prices include excise duty where applicable but exclude the government Wine Equilisation Tax and GST. Wine Equalisation Tax will be charged where applicable. In all cases GST will be charged on the final Net Invoice price, after the WET, if applicable

## **TERMS**

one month are due for payment in full by the last friday of the following month." Payment in full means payment of all invoices for goods purchased in one month. No customer may deduct monies owed to them by The Wine Crowd Pty Ltd, (hereafter referred to as "TWC"), without approval in writing from a Managing Director. TWC reserves the right to withhold further deliveries if the customer does by credit card will incur a merchant fee which will be passed on at cost. Credit facilities on overdue accounts may be withdrawn or varied at the discretion of TWC without notice to the purchaser. TWC reserves the right to charge interest on all monies owing by a purchaserthat are outside these terms. The purchaser also agrees to reimburse TWC for any legal expenses incurred in the collection of overdue monies.

## CLAIMS PROCEDURE

Report all claims to:

The Wine Crowd - Claims PO Box 4023 Kingston, ACT 2604

Any claims of whatever nature must be reported to TWC within 7 days after receipt of goods or the purchaser is deemed to forfiet any claims for damages or set off against TWC. Please quote invoice number, account name, delivery address and date of delivery as well as all other details pertinent to your claim, without exception.

## CLAIMS LIABILTY

Subject only to the provisions of the Trade Practices
Act which necessarily apply to the contract and
cannot be excluded, all other implied terms, conditions
and warranties are hereby expressly excluded and
TWC's liability is limited to:

The cost of replacing the goods; OR The cost of obtaining equivalent goods. whichever is the lower amount

#### RETENTION OF PROPERTY

All goods delivered by TWC remain the property of TWC and the Title in any goods does not pass to the purchaser until all debts owed to TWC on any account whatsoever, including interest, Bank charges, Legal Fees and collection expenses are paid in full to TWC. In this regard the Purchaser grants the right to TWC to enter the Purchaser's premises or any other premises where the goods are reasonably believed to be stored, without notice, to take possession of the goods. Not withstanding the foregoing, it is agreed that the goods are at the entire risk of the purchaser from the time of delivery

#### ULLAGES

TWC will accept faulty stock (including label damage, dry breaks, leakers or short fills etc) for replacement only if seals on bottles and casks are still intact and date not expired. Damaged stock found after delivery must be returned in the in original carton for replacement. Restaurant returns are only acceptable if product is out of condition.

In all cases stock must be viewed and returned through TWC area managers. Supply invoice number and delivery date must be provided in order to action replacement or credit. No replacement or credit will be forthcomig on stock broken or damged on The Purchaser's premises.

### RETURN OF STOCK

A TWC Sales Representantive or manager must view stock offered for return for whatever reason. Invoice number and delivery date must be quoted, before any returns will be accepted for credit and authorisation is required from the Sales Manager.

#### FEDERAL GOVERNMENT CHARGES

Wine Equalisation Tax - As a % of final Net Invoice Value - Effective at date of printing
Wine & Cider Tax - 29%
Wine & Cider - Low Alcohol 29%
(less applicable state rebates)

GST - As a % of final Net Invoice Value, after WET, if applicable - 10%

All data in this Price List is believed to be correct at 1 May 2016. Changes may occur from time to time which may not be reflected in this brochure The Wine Crowd therefore reserves the right to change data without notice. Accordingly, this brochure should not be regarded as an infallibale gu